

# Housing Markets and the Heterogeneous Effects of Monetary Policy Across the Euro Area

Stefano Pica  
Bank of Italy

ESCB ChaMP Research Network: Workstream 1

October 31, 2023

**Disclaimer:** The views expressed are those of the authors and do not necessarily reflect the views of the Bank of Italy or the Euro-system.

# How Do Housing & Mortgage Markets Affect Monetary Transmission in Europe?

- ▶ Monetary policy has **heterogeneous effects** across the euro area

# How Do Housing & Mortgage Markets Affect Monetary Transmission in Europe?

- ▶ Monetary policy has **heterogeneous effects** across the euro area
- ▶ **This paper**: Investigate role of key housing and mortgage market features: adjustable-rate mtg (ARM) shares and homeownership rates (HoR) ARM HoR

# How Do Housing & Mortgage Markets Affect Monetary Transmission in Europe?

- ▶ Monetary policy has **heterogeneous effects** across the euro area
- ▶ **This paper**: Investigate role of key housing and mortgage market features: adjustable-rate mtg (ARM) shares and homeownership rates (HoR) **ARM** **HoR**
- ▶ **Empirics**: Strong correlations between local impact of monetary policy and ARM shares and HoR across eurozone countries

# How Do Housing & Mortgage Markets Affect Monetary Transmission in Europe?

- ▶ Monetary policy has **heterogeneous effects** across the euro area
- ▶ **This paper**: Investigate role of key housing and mortgage market features: adjustable-rate mtg (ARM) shares and homeownership rates (HoR) **ARM** **HoR**
- ▶ **Empirics**: Strong correlations between local impact of monetary policy and ARM shares and HoR across eurozone countries
- ▶ **New Keynesian Model** of a currency union with long-term mortgages & HoR

# How Do Housing & Mortgage Markets Affect Monetary Transmission in Europe?

- ▶ Monetary policy has **heterogeneous effects** across the euro area
- ▶ **This paper**: Investigate role of key housing and mortgage market features: adjustable-rate mtg (ARM) shares and homeownership rates (HoR) ARM HoR
- ▶ **Empirics**: Strong correlations between local impact of monetary policy and ARM shares and HoR across eurozone countries
- ▶ **New Keynesian Model** of a currency union with long-term mortgages & HoR
  - ▶ Quantify separate contribution of ARM share and HoR to consumption

# How Do Housing & Mortgage Markets Affect Monetary Transmission in Europe?

- ▶ Monetary policy has **heterogeneous effects** across the euro area
- ▶ **This paper**: Investigate role of key housing and mortgage market features: adjustable-rate mtg (ARM) shares and homeownership rates (HoR) ARM HoR
- ▶ **Empirics**: Strong correlations between local impact of monetary policy and ARM shares and HoR across eurozone countries
- ▶ **New Keynesian Model** of a currency union with long-term mortgages & HoR
  - ▶ Quantify separate contribution of ARM share and HoR to consumption
  - ▶ Effects on the monetary transmission of a unified mortgage market?

# How Do Housing & Mortgage Markets Affect Monetary Transmission in Europe?

- ▶ Monetary policy has **heterogeneous effects** across the euro area
- ▶ **This paper**: Investigate role of key housing and mortgage market features: adjustable-rate mtg (ARM) shares and homeownership rates (HoR) ARM HoR
- ▶ **Empirics**: Strong correlations between local impact of monetary policy and ARM shares and HoR across eurozone countries
- ▶ **New Keynesian Model** of a currency union with long-term mortgages & HoR
  - ▶ Quantify separate contribution of ARM share and HoR to consumption
  - ▶ Effects on the monetary transmission of a unified mortgage market?
  - ▶ Consequences of introducing house prices in the euro area price index?



# Preview of Findings

- ▶ Countries with **stronger empirical responses** in consumption, price-rent, mtg issuance, and mtg rates are those with **higher ARM** shares and **higher HoR**
  - ▶ But ARM shares and HoR are correlated across countries

# Preview of Findings

- ▶ Countries with **stronger empirical responses** in consumption, price-rent, mtg issuance, and mtg rates are those with **higher ARM** shares and **higher HoR**
  - ▶ But ARM shares and HoR are correlated across countries
- ▶ To quantify relative importance of ARM share and HoR, turn to currency union New Keynesian model. Two countries: Spain (**ES**) and Euro Area (**EA**)

# Preview of Findings

- ▶ Countries with **stronger empirical responses** in consumption, price-rent, mtg issuance, and mtg rates are those with **higher ARM** shares and **higher HoR**
  - ▶ But ARM shares and HoR are correlated across countries
- ▶ To quantify relative importance of ARM share and HoR, turn to currency union New Keynesian model. Two countries: Spain (**ES**) and Euro Area (**EA**)
- ▶ I calibrate the model to key housing institutions and show that monetary policy has stronger effects in **ES** relative to the **EA** in line with data
  - ▶ Consumption in **ES** increases 2.4x as much as **EA** in model (2.5x in data)

# Preview of Findings cnt'd

- ▶ **ARM and HoR interact** to amplify effects of monetary policy:
  - ▶ ↑ ARM: Higher mortgage interest rate pass-through (cash flow effect)
  - ▶ ↑ HoR: More mortgaged homeowners active in the market (level effect)

# Preview of Findings cnt'd

- ▶ **ARM and HoR interact** to amplify effects of monetary policy:
  - ▶ ↑ ARM: Higher mortgage interest rate pass-through (cash flow effect)
  - ▶ ↑ HoR: More mortgaged homeowners active in the market (level effect)
- ▶ A **EA-wide mortgage market** decreases heterogeneous monetary transmission if it issues more similar contracts across euro area countries
  - ▶ Weakened pass-through from policy rate to mortgage interest rates

## Preview of Findings cnt'd

- ▶ **ARM and HoR interact** to amplify effects of monetary policy:
  - ▶ ↑ ARM: Higher mortgage interest rate pass-through (cash flow effect)
  - ▶ ↑ HoR: More mortgaged homeowners active in the market (level effect)
- ▶ A **EA-wide mortgage market** decreases heterogeneous monetary transmission if it issues more similar contracts across euro area countries
  - ▶ Weakened pass-through from policy rate to mortgage interest rates
- ▶ **ECB Strategy Review**: introduce house prices into EA price index
  - ⇒ stabilize output at the cost of less stable goods inflation [Details](#)
  - ▶ Monetary authority has less space of action if tries to control house prices

# Literature Review

- ▶ **Housing and the Macroeconomy:** Mian, Rao, Sufi (2013), Mian, Sufi (2008, 2014), Berger, Guerrieri, Lorenzoni, Vavra (2018), Greenwald (2018), Guren, Greenwald (2020)
  - ▶ **Here:** Study cross-country effect of ARM & HoR in the MP transmission
- ▶ **Housing & Monetary Policy:** Iacoviello (2005), Iacoviello, Neri (2010), Rubio (2011), Calza, Monacelli, Stracca (2013), Greenwald (2018), Slacalek, Tristani, Violante (2020), Corsetti, Duarte, Mann (2021), Almgren, Gallegos, Kramer, Lima (2021), Koeniger, Lennartz, Ramelet (2021)
  - ▶ **Here:** Empirical evidence on mortgages; NK model to quantify role of housing and mtg market institutions
- ▶ **Monetary Policy in Open Economy:** Galí, Monacelli (2005, 2008), Faia, Monacelli (2008), De Paoli (2009), Corsetti, Dedola, Leduc (2010)
  - ▶ **Here:** Currency union with rich within-country households balance-sheets

# Outline

Empirical Motivation

Currency-Union New Keynesian Model

Model Results

Counterfactuals

Conclusion



# Data

- ▶ Quarterly data spanning 2000Q1–2014Q4, 11 countries
- ▶ **ECB**: 3M short rate (EURIBOR) as policy rate, Overnight Interest Rate Swaps **OIS** around policy announcements Altavilla, Brugnolini, Gürkaynak, Motto (2019)
  - ▶ **MP shock**: Sum intra-day 1M OIS changes over each quarter as in Slacalek, Tristani, Violante (2020)
- ▶ **EUROSTAT**: Consumpt, Output, Harmonized CPI (HICP)
- ▶ **OECD**: House Price Index, Rent
- ▶ **European Mortgage Federation**: Mtg flows (2007Q1-) & rates (2010Q1-)
- ▶ **Household Finance and Consumption Survey**: 2014 ARM Shares & HoRs

# Empirical Specification

Data

All IRF Results

- ▶ Jordà (2005) local projection method over 2007Q1–2019Q3, 11 countries:

$$y_{t+h}^c - y_{t-1}^c = \alpha^{h,c} + \beta^{h,c} \epsilon_t^{MP} + \sum_{k=1}^K \gamma_k^{h,c} X_{t-k}^{h,c} + u_t^{h,c}$$

$\forall h = 0, \dots, 10$  quarters,  $c$  country,  $K=2$  lags

# Empirical Specification

Data

All IRF Results

- ▶ Jordà (2005) local projection method over 2007Q1–2019Q3, 11 countries:

$$y_{t+h}^c - y_{t-1}^c = \alpha^{h,c} + \beta^{h,c} \epsilon_t^{MP} + \sum_{k=1}^K \gamma_k^{h,c} X_{t-k}^{h,c} + u_t^{h,c}$$

$\forall h = 0, \dots, 10$  quarters,  $c$  country,  $K=2$  lags

- ▶  $y^c$  variable of interest: cons, mtg rate, newly issued mtgs, house prices

# Empirical Specification

Data

All IRF Results

- ▶ Jordà (2005) local projection method over 2007Q1–2019Q3, 11 countries:

$$y_{t+h}^c - y_{t-1}^c = \alpha^{h,c} + \beta^{h,c} \epsilon_t^{MP} + \sum_{k=1}^K \gamma_k^{h,c} X_{t-k}^{h,c} + u_t^{h,c}$$

$\forall h = 0, \dots, 10$  quarters,  $c$  country,  $K=2$  lags

- ▶  $y^c$  variable of interest: cons, mtg rate, newly issued mtgs, house prices
- ▶  $\epsilon^{MP}$  change in 2Y Overnight Interest Swaps around policy announcements

# Empirical Specification

Data

All IRF Results

- ▶ Jordà (2005) local projection method over 2007Q1–2019Q3, 11 countries:

$$y_{t+h}^c - y_{t-1}^c = \alpha^{h,c} + \beta^{h,c} \epsilon_t^{MP} + \sum_{k=1}^K \gamma_k^{h,c} X_{t-k}^{h,c} + u_t^{h,c}$$

$\forall h = 0, \dots, 10$  quarters,  $c$  country,  $K=2$  lags

- ▶  $y^c$  variable of interest: cons, mtg rate, newly issued mtgs, house prices
- ▶  $\epsilon^{MP}$  change in 2Y Overnight Interest Swaps around policy announcements
- ▶  $\beta^{h,c}$ : pp change at horizon  $h$  to 1 standard deviation **expansionary MP shock**

# Empirical Specification

Data

All IRF Results

- ▶ Jordà (2005) local projection method over 2007Q1–2019Q3, 11 countries:

$$y_{t+h}^c - y_{t-1}^c = \alpha^{h,c} + \beta^{h,c} \epsilon_t^{MP} + \sum_{k=1}^K \gamma_k^{h,c} X_{t-k}^{h,c} + u_t^{h,c}$$

$\forall h = 0, \dots, 10$  quarters,  $c$  country,  $K=2$  lags

- ▶  $y^c$  variable of interest: cons, mtg rate, newly issued mtgs, house prices
- ▶  $\epsilon^{MP}$  change in 2Y Overnight Interest Swaps around policy announcements
- ▶  $\beta^{h,c}$ : pp change at horizon  $h$  to 1 standard deviation **expansionary MP shock**
- ▶  $X$  includes  $\epsilon^{MP}$ ,  $y^c$ , euro area output and prices

# Empirical Specification

Data

All IRF Results

- ▶ Jordà (2005) local projection method over 2007Q1–2019Q3, 11 countries:

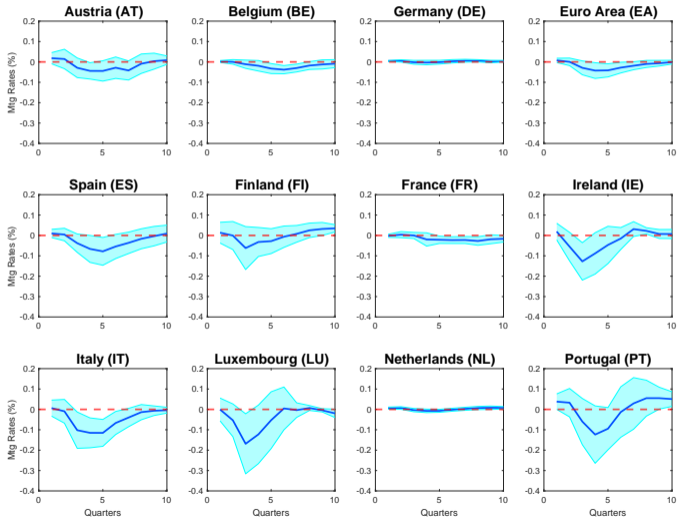
$$y_{t+h}^c - y_{t-1}^c = \alpha^{h,c} + \beta^{h,c} \epsilon_t^{MP} + \sum_{k=1}^K \gamma_k^{h,c} X_{t-k}^{h,c} + u_t^{h,c}$$

$\forall h = 0, \dots, 10$  quarters,  $c$  country,  $K=2$  lags

- ▶  $y^c$  variable of interest: cons, mtg rate, newly issued mtgs, house prices
- ▶  $\epsilon^{MP}$  change in 2Y Overnight Interest Swaps around policy announcements
- ▶  $\beta^{h,c}$ : pp change at horizon  $h$  to 1 standard deviation **expansionary MP shock**
- ▶  $X$  includes  $\epsilon^{MP}$ ,  $y^c$ , euro area output and prices
- ▶ Correlate MP effectiveness (peaks or troughs) with ARM shares & HoR

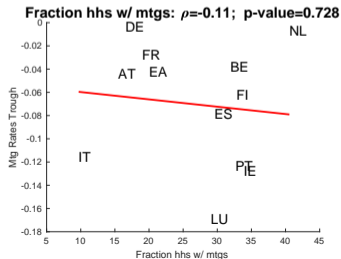
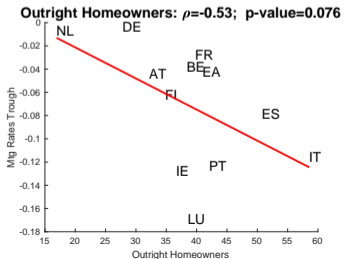
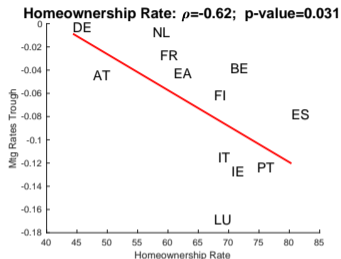
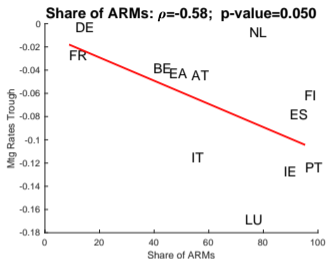
# Heterogenous Pass-Through to Mtg Rates Across EA

All IRFs

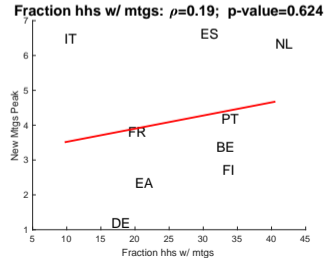
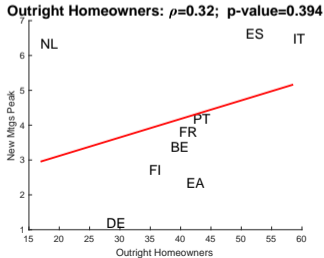
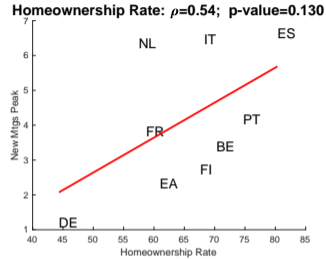
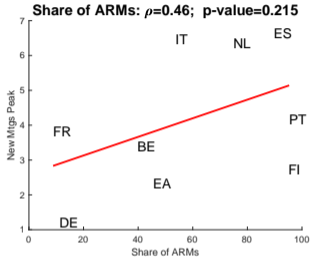




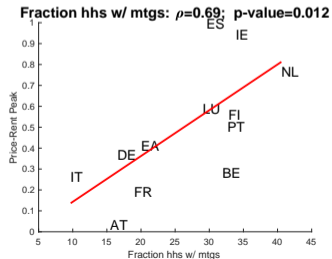
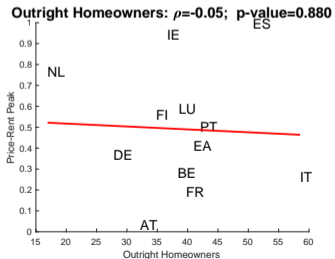
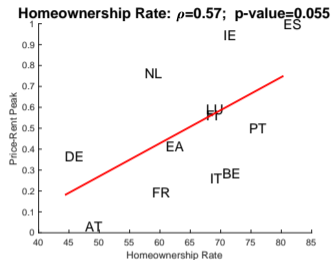
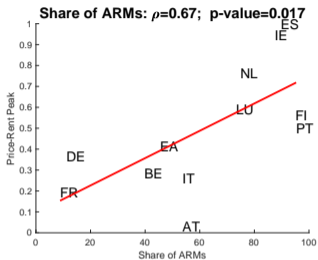
# Mtg Rate Troughs Correlate With ARM Shares & HoR



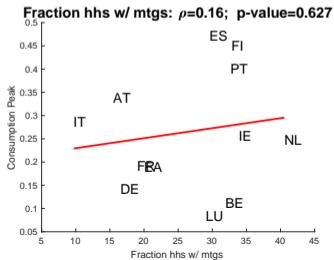
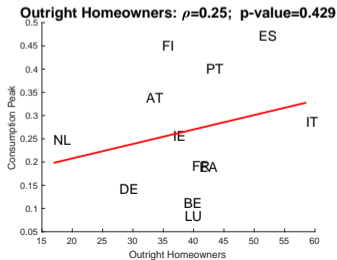
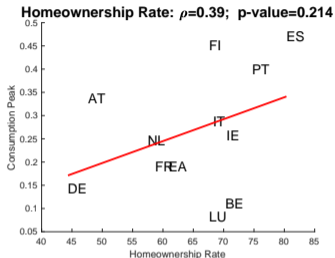
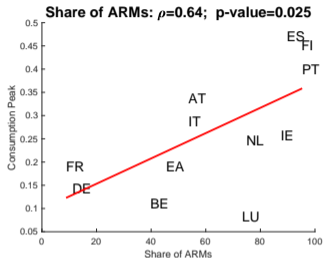
# New Mtgs Peaks Correlate With ARM Shares & HoR



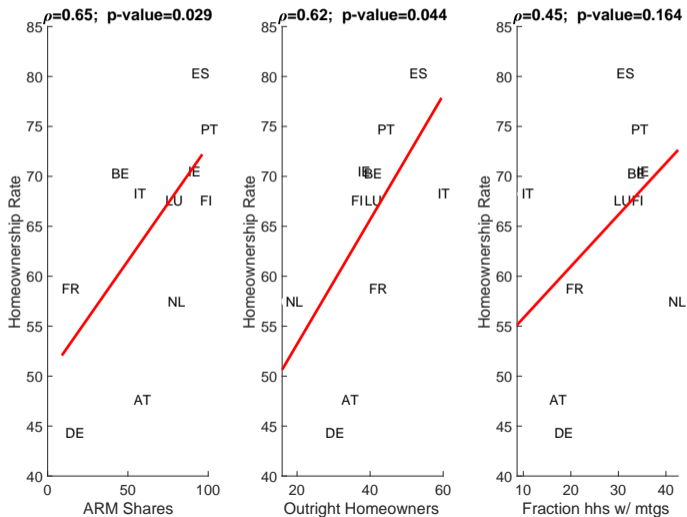
# Price-to-Rent Peaks Correlate With ARM Shares & HoR



# Consumption Peaks Correlate With ARM Shares & HoR



# Identification Problem: ARM Shares Correlate With HoR!



Empirical Motivation

Currency-Union New Keynesian Model

Model Results

Counterfactuals

Conclusion

# Setup & Key Housing Institutions More model details

- ▶ Currency-union New Keynesian model with rich household balance sheets
  - ▶ Home (ES) and Foreign (EA). Home small wrt Foreign Faia-Monacelli (2008)
  - ▶ Tractably embed rich housing and mtg market characteristics Greenwald (2018)
  - ▶ Novelty: compare effect in change of characteristics across countries

# Setup & Key Housing Institutions More model details

- ▶ Currency-union New Keynesian model with rich household balance sheets
  - ▶ Home (ES) and Foreign (EA). Home small wrt Foreign Faia-Monacelli (2008)
  - ▶ Tractably embed rich housing and mtg market characteristics Greenwald (2018)
  - ▶ Novelty: compare effect in change of characteristics across countries
- ▶ Exogenous share in each country of **ARM & FRM** due to institutions
  - ▶ For example, Spanish banks lacked access to long-term swap contracts prior to 2015 and so would not issue fixed-rate mortgages Bank of Spain (2017)



# Setup & Key Housing Institutions More model details

- ▶ Currency-union New Keynesian model with rich household balance sheets
  - ▶ Home (ES) and Foreign (EA). Home small wrt Foreign Faia-Monacelli (2008)
  - ▶ Tractably embed rich housing and mtg market characteristics Greenwald (2018)
  - ▶ Novelty: compare effect in change of characteristics across countries
- ▶ Exogenous share in each country of **ARM & FRM** due to institutions
  - ▶ For example, Spanish banks lacked access to long-term swap contracts prior to 2015 and so would not issue fixed-rate mortgages Bank of Spain (2017)
- ▶ Borrowers and landlords face within-period heterogeneous shocks in utility from owning  $\implies$  **endogenous HoR** Greenwald, Guren (2021)
  - ▶ ES has higher HoR than EA as households are happier to own
  - ▶ Differences in ownership utility reflective of rental market quality, subsidies

# Bird's Eye View: Agents

- ▶ **Borrowers:** representative family with measure  $\chi_b$  of impatient households
  - ▶ Each borrower  $i$  can buy housing or rent. If decide to own, she receives  $\omega_{i,b}$  units of final goods ( $\omega_{i,b}$  is *iid* and drawn from  $\Gamma_{\omega,b}$ ) **Preferences**
  - ▶ Fraction  $\rho$  of borrowers demand mortgages, face a loan-to-value constraint
  - ▶ Fraction  $\alpha$  of mortgages are FRMs, reminder  $(1 - \alpha)$  are ARMs

# Bird's Eye View: Agents

- ▶ **Borrowers:** representative family with measure  $\chi_b$  of impatient households
  - ▶ Each borrower  $i$  can buy housing or rent. If decide to own, she receives  $\omega_{i,b}$  units of final goods ( $\omega_{i,b}$  is *iid* and drawn from  $\Gamma_{\omega,b}$ ) **Preferences**
  - ▶ Fraction  $\rho$  of borrowers demand mortgages, face a loan-to-value constraint
  - ▶ Fraction  $\alpha$  of mortgages are FRMs, reminder  $(1 - \alpha)$  are ARMs
- ▶ **Savers:** representative family with measure  $\chi_s = 1 - \chi_b$  of patient households. They are outright homeowners **Saver Problem**
  - ▶ Unconstrained, provide liquidity to borrowers in form of mortgages
  - ▶ Trade bonds both nationally and internationally (**International Risk Sharing**)

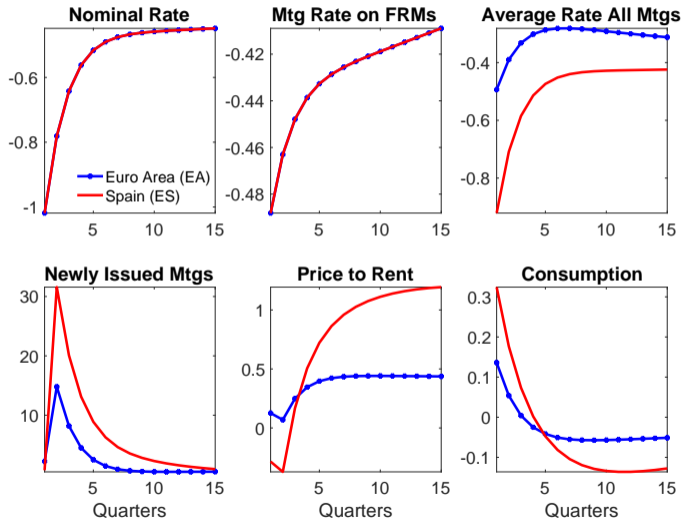
# Closing the Model

- ▶ **Landlord**: representative firm; transform housing into rental units **Landlord**
  - ▶ Owned by the savers
- ▶ **Labor unions**: standard, determine wage Phillips curve **Labor Market**
- ▶ **Monetary authority**: Taylor rule at the euro area level; equalize nominal interest rates across countries (monetary union) **Monetary Authority**
  - ▶ Main focus: highly persistent shock that shifts whole level of yield curve without moving real rate Garriga, Kydland, Sustek (2017)
- ▶ Markets clear: bonds, mortgage, goods, rental, owner-occupied housing (which is in fixed supply) **Market Clearings**

# As in the data, Spain More Responsive

MP shock

ARM & HoR Decomposition

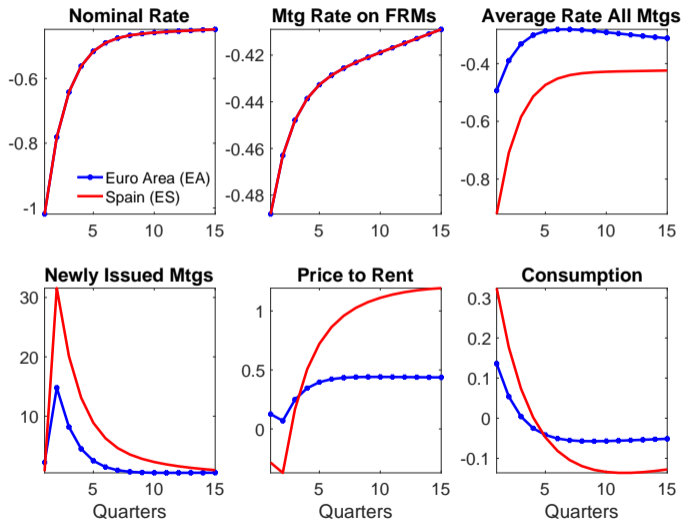


- ▶ 1%  $\downarrow$  nominal rate (and so ARM rate) in EA

# As in the data, Spain More Responsive

MP shock

ARM & HoR Decomposition

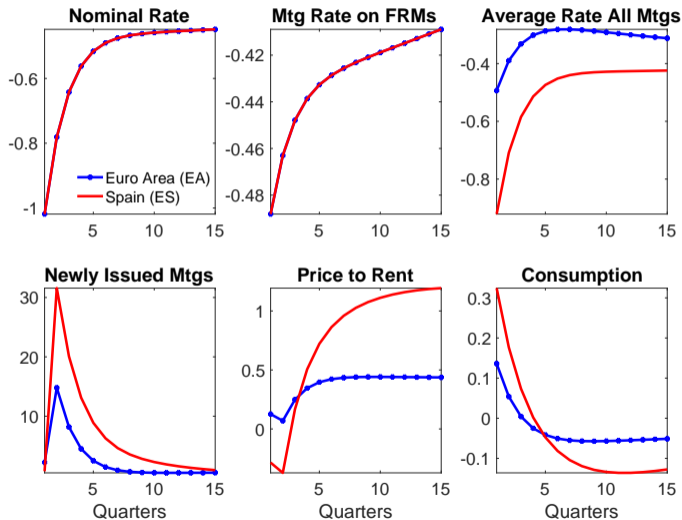


- ▶ 1%  $\downarrow$  nominal rate (and so ARM rate) in EA
- ▶ ES higher pass-through to average mtg rate

# As in the data, Spain More Responsive

MP shock

ARM & HoR Decomposition

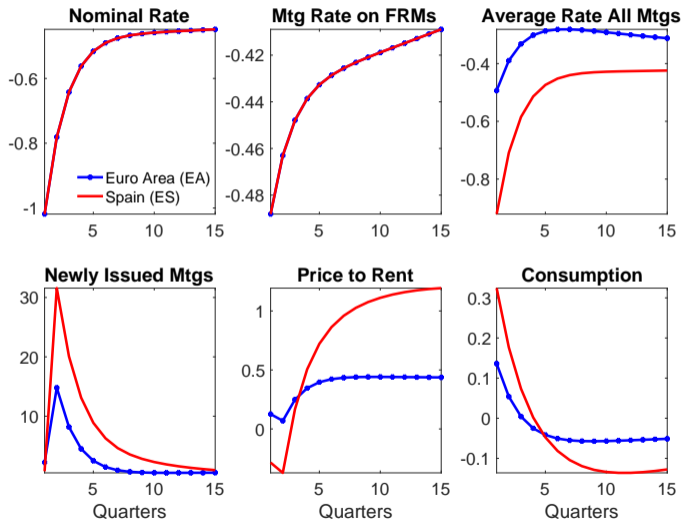


- ▶ 1%  $\downarrow$  nominal rate (and so ARM rate) in EA
- ▶ ES higher pass-through to average mtg rate
- ▶ More newly issued mtgs in ES

# As in the data, Spain More Responsive

MP shock

ARM & HoR Decomposition



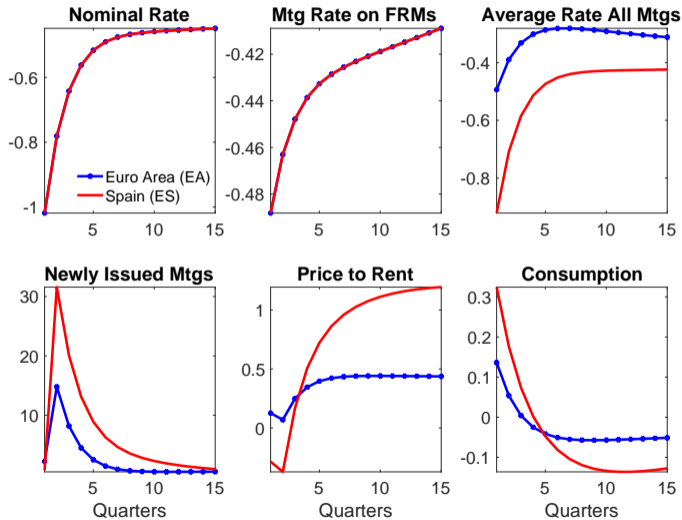
- ▶ 1%  $\downarrow$  nominal rate (and so ARM rate) in EA
- ▶ ES higher pass-through to average mtg rate
- ▶ More newly issued mtgs in ES
- ▶ ES price-to-rent reacts more strongly



# As in the data, Spain More Responsive

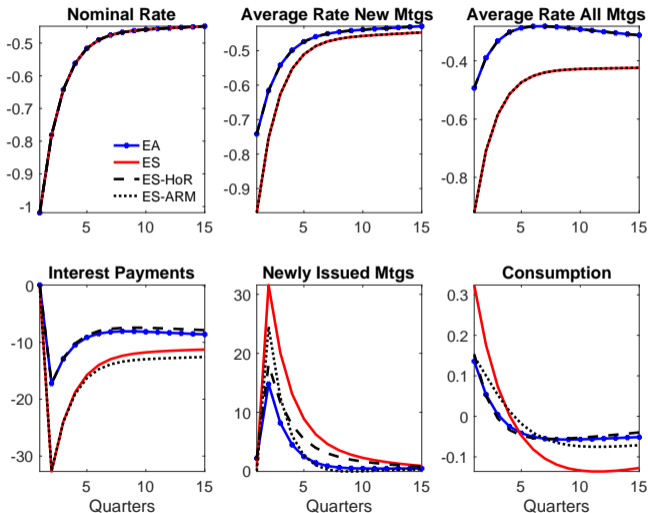
MP shock

ARM & HoR Decomposition



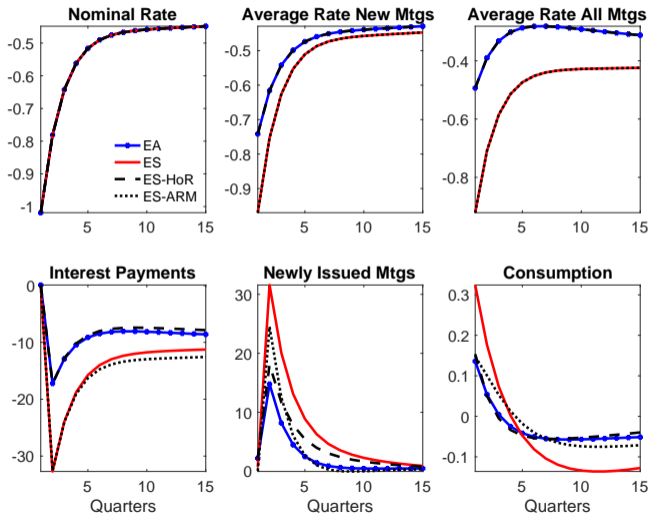
- ▶ 1%  $\downarrow$  nominal rate (and so ARM rate) in EA
- ▶ ES higher pass-through to average mtg rate
- ▶ More newly issued mtgs in ES
- ▶ ES price-to-rent reacts more strongly
- ▶ Stronger transmission to aggregate consumption

# HoR & ARM Amplify Each Other Prices



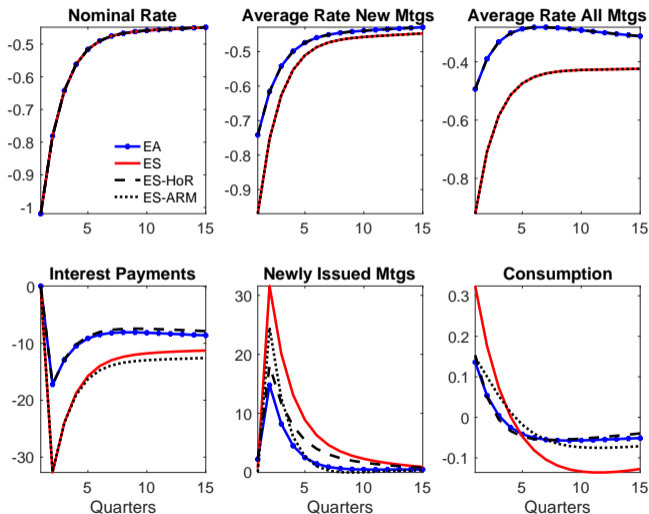
- ▶ ARM share explains pass-through & short-term mtg issued
  - ▶ Via cheaper mtg payments (cash flow effect)

# HoR & ARM Amplify Each Other Prices



- ▶ ARM share explains pass-through & short-term mtg issued
  - ▶ Via cheaper mtg payments (cash flow effect)
- ▶ HoR increases new mtgs and tenure changes
  - ▶ More mortgaged homeowners active (level effect)

# HoR & ARM Amplify Each Other Prices



- ▶ ARM share explains pass-through & short-term mtg issued
  - ▶ Via cheaper mtg payments (cash flow effect)
- ▶ HoR increases new mtgs and tenure changes
  - ▶ More mortgaged homeowners active (level effect)
- ▶ Both channels at work interact to  $\uparrow$  aggregate consumption

## Towards a EA-wide Mortgage Market

- ▶ Lot of discussion on potential benefits of a stronger European fiscal union
  - ▶ Fairly limited at is current stage Garicano (2019), Bilbiie-Monacelli-Perotti (2021)
- ▶ Mortgage markets are local in nature: hard to get a mortgage in a country to buy housing in another. Consistent with institutions being very different

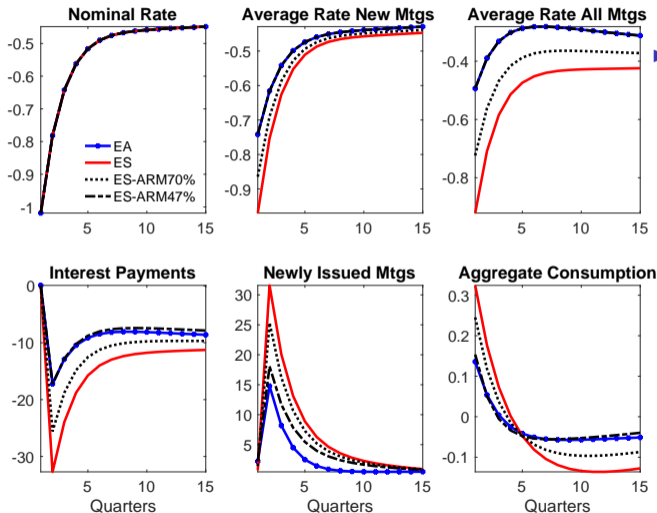
# Towards a EA-wide Mortgage Market

- ▶ Lot of discussion on potential benefits of a stronger European fiscal union
  - ▶ Fairly limited at is current stage Garicano (2019), Bilbiie-Monacelli-Perotti (2021)
- ▶ Mortgage markets are local in nature: hard to get a mortgage in a country to buy housing in another. Consistent with institutions being very different
- ▶ In a **EA-wide mortgage market**, financial regulation becomes more similar across countries and mortgage contracts are issued in a similar proportion

# Towards a EA-wide Mortgage Market

- ▶ Lot of discussion on potential benefits of a stronger European fiscal union
  - ▶ Fairly limited at is current stage Garicano (2019), Bilbiie-Monacelli-Perotti (2021)
- ▶ Mortgage markets are local in nature: hard to get a mortgage in a country to buy housing in another. Consistent with institutions being very different
- ▶ In a **EA-wide mortgage market**, financial regulation becomes more similar across countries and mortgage contracts are issued in a similar proportion
- ▶ I contrast ES and the EA with two additional economies:
  - ▶ ES-ARM70% is calibrated to ES but ARM share is decreased from 90% to 70%
  - ▶ ES-ARM47% is calibrated to ES but ARM share is decreased to EA level (47%)

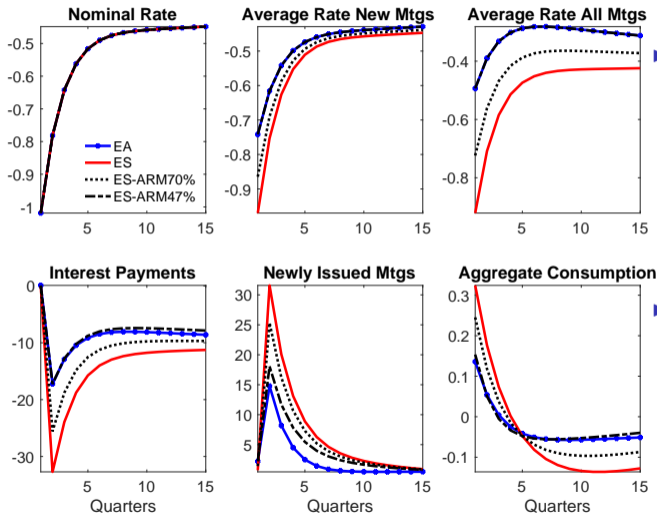
# EA-Wide Mortgage Market Reduces Heterogeneity ...



- ▶ ES-ARM70% reduces pass-through to average mtg rates
  - ▶ Lower mtg payments, mtg issuance, consumption ( $\downarrow 40\%$ )



# EA-Wide Mortgage Market Reduces Heterogeneity ...



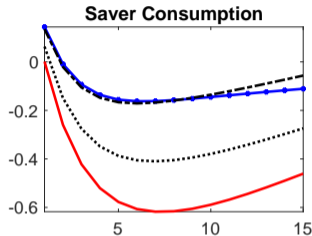
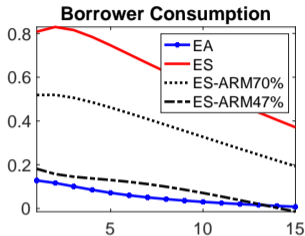
▶ ES-ARM70% reduces pass-through to average mtg rates

- ▶ Lower mtg payments, mtg issuance, consumption ( $\downarrow 40\%$ )

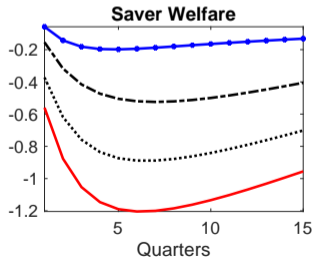
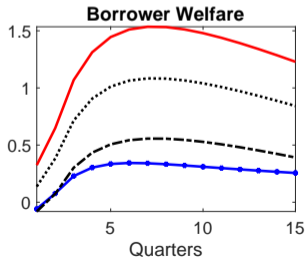
▶ ES-ARM47% eliminates differential pass-through to average mtg rates

- ▶ Eliminates differential consumption response!

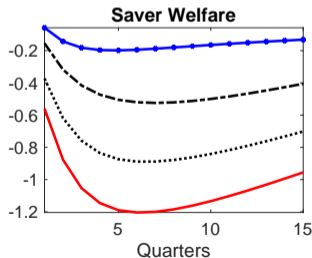
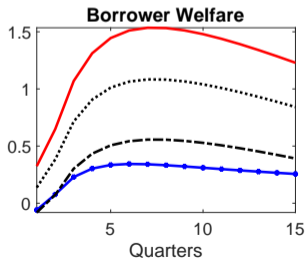
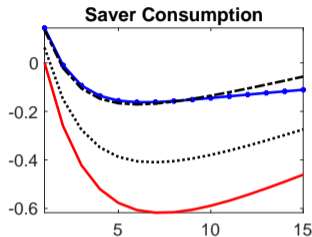
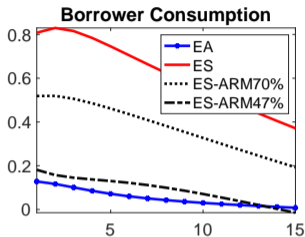
# ... at the Cost of Redistribution Towards the Wealthier



- ▶ ES borrowers enjoy cash flow effect on mtg payments
- ▶ Strongly diminished in a unified mortgage market



## ... at the Cost of Redistribution Towards the Wealthier



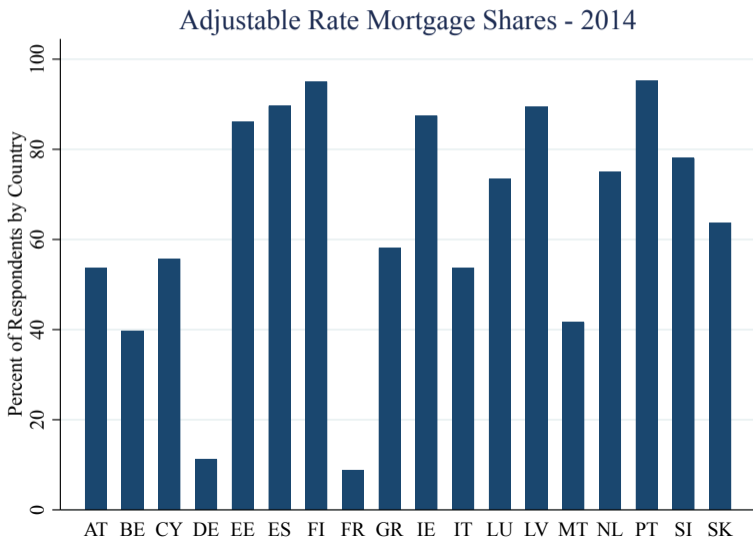
- ▶ ES borrowers enjoy cash flow effect on mtg payments
  - ▶ Strongly diminished in a unified mortgage market
- ▶ Savers win from a prolonged expansion of the economy

# Conclusion

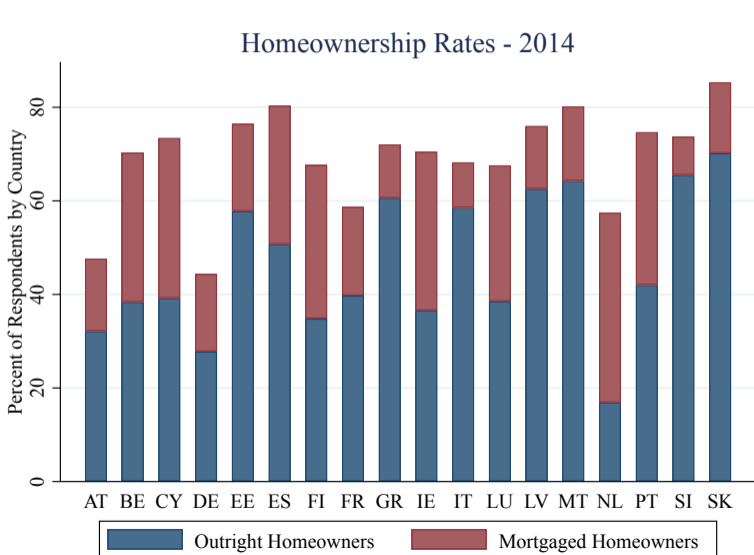
- ▶ Strong correlations between cross-country MP effectiveness and housing and mortgage market institutions
- ▶ Calibrated currency-union NK model accounts for the responses of Spain relative to the euro area in terms of mtgs, house prices, and consumption
  - ▶ Consumption in **ES** increases 2.4x as much as **EA** in model (2.5x in data)
- ▶ A EA-wide mortgage market is effective in reducing heterogeneous monetary transmission if it requires shared financial regulation
- ▶ Including house prices into the euro area price index leads to a trade-off between stabilizing output and goods inflation

# Appendix

# Heterogenous ARM Shares Across the EA [Back](#)

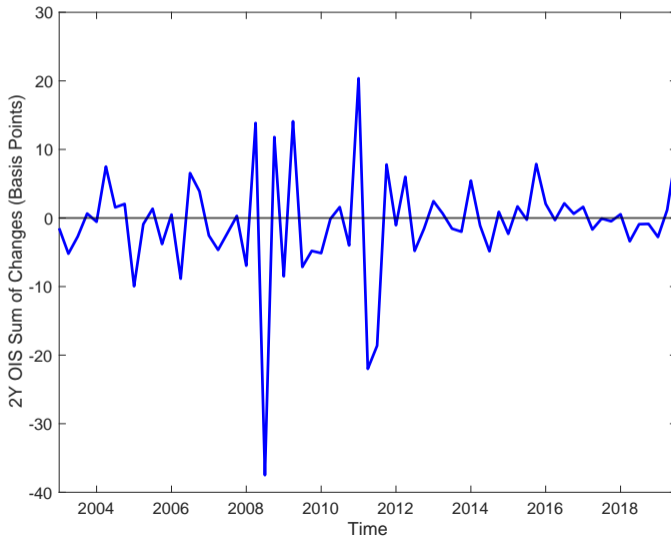


# Heterogenous Homeownership Rates Across the EA [Back](#)



# MP Shocks: 2Y OIS Changes

[Back](#)





## Data Back

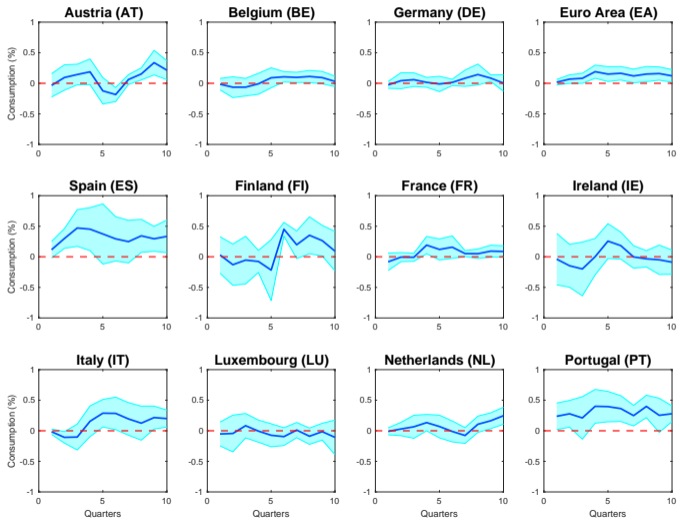
- ▶ Quarterly data spanning 2007Q1–2019Q3, 11 countries (early adopters euro)
- ▶ **ECB**: Average mortgage interest rates, Overnight Interest Rate Swaps OIS around policy announcements Altavilla, Brugnolini, Gürkaynak, Motto (2019)
  - ▶ **MP shocks**: Sum intra-day 2-year OIS changes over each quarter
- ▶ **OECD**: House Price Index, Rent
- ▶ **EUROSTAT**: Consumption, Output, Harmonized CPI (HICP)
- ▶ **European Mortgage Federation**: Newly issued mortgages (2007Q1-)
- ▶ **Household Finance and Consumption Survey**: 2014 ARM shares & HoRs

## Results: Empirical IRFs to MP Shocks [Back](#)

- ▶ GDP Components: [Consumption](#)
- ▶ **Mortgages**: [New Mtgs](#), [Mtg Rates](#)
- ▶ Housing: [Price-Rent](#)

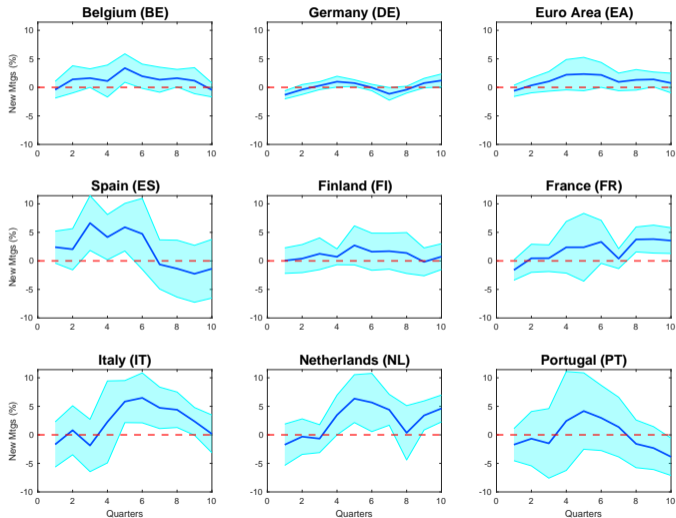
# Heterogenous Consumption Responses Across EA

Back



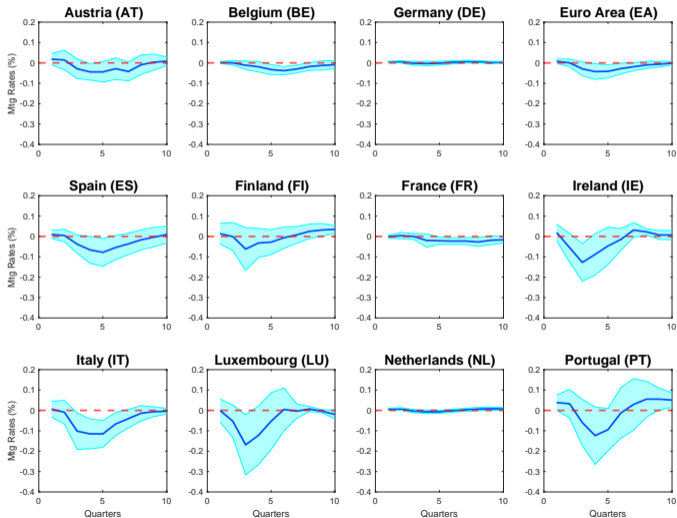
# Heterogenous Newly Originated Mtgs Across EA

Back



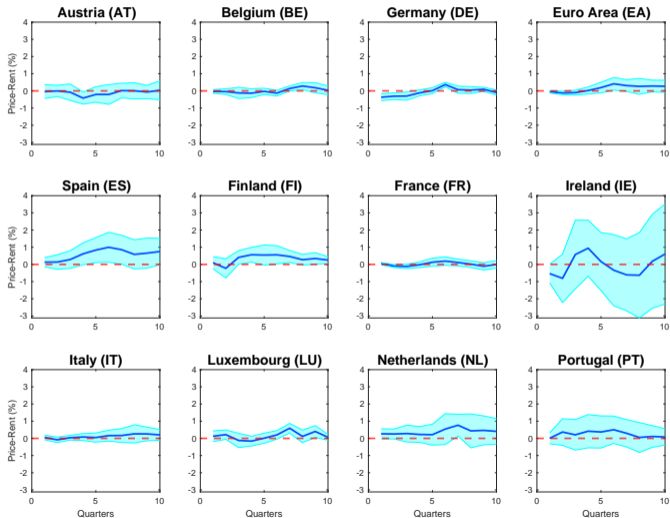
# Heterogenous Pass-Through to Mtg Rates Across EA

Back



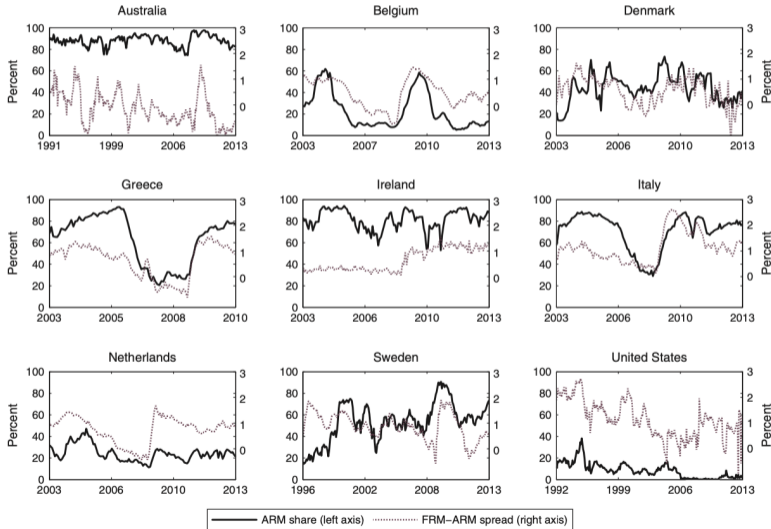
# Heterogenous Price-to-Rent Responses Across EA

Back



# ARM Shares Over time Back

Figure 1. (Color online) Time Series of ARM Share and FRM-ARM Spread at the Country Level



## Bird's Eye View: Agents Back

- ▶ **Borrowers:** representative family with measure  $\chi_b$  of impatient households
  - ▶ Each borrower  $i$  can buy housing or rent. If decide to own, she receives  $\omega_{i,b}$  units of final goods ( $\omega_{i,b}$  is *iid* and drawn from  $\Gamma_{\omega,b}$ ) Preferences
  - ▶ Fraction  $\rho$  of borrowers demand mortgages, face a loan-to-value constraint
  - ▶ Fraction  $\alpha$  of mortgages are FRMs, reminder  $(1 - \alpha)$  are ARMs



# Bird's Eye View: Agents Back

- ▶ **Borrowers:** representative family with measure  $\chi_b$  of impatient households
  - ▶ Each borrower  $i$  can buy housing or rent. If decide to own, she receives  $\omega_{i,b}$  units of final goods ( $\omega_{i,b}$  is *iid* and drawn from  $\Gamma_{\omega,b}$ ) Preferences
  - ▶ Fraction  $\rho$  of borrowers demand mortgages, face a loan-to-value constraint
  - ▶ Fraction  $\alpha$  of mortgages are FRMs, reminder  $(1 - \alpha)$  are ARMs
- ▶ **Savers:** representative family with measure  $\chi_s = 1 - \chi_b$  of patient households. They are outright homeowners Saver Problem
  - ▶ Unconstrained, provide liquidity to borrowers in form of mortgages
  - ▶ Trade bonds both nationally and internationally (International Risk Sharing)

# Workings of the Mortgage Contract

- ▶ Suppose a lender gives a borrower 1€ at time  $t$ .

# Workings of the Mortgage Contract

- ▶ Suppose a lender gives a borrower 1€ at time  $t$ .
- ▶ Lender receives  $(1 - \nu)^k(\alpha q_t^F + (1 - \alpha)q_{t+k-1}^A)$ € at time  $t + k$ , for all  $k > 0$
- ▶  $\nu$  is the fraction of principal paid each period,  $\alpha$  fraction of FRMs
- ▶  $q_t^F$  is the mortgage interest rate on FRMs,  $q_t^A$  on ARMs

# Workings of the Mortgage Contract

- ▶ Suppose a lender gives a borrower 1€ at time  $t$ .
- ▶ Lender receives  $(1 - \nu)^k (\alpha q_t^F + (1 - \alpha) q_{t+k-1}^A)$  € at time  $t + k$ , for all  $k > 0$
- ▶  $\nu$  is the fraction of principal paid each period,  $\alpha$  fraction of FRMs
- ▶  $q_t^F$  is the mortgage interest rate on FRMs,  $q_t^A$  on ARMs
- ▶ FRM economy:  $\alpha = 1$  Greenwald (2018), while  $\alpha \in (0, 1)$  to match euro area countries

## Borrower State Variables

- ▶ Law of motion for outstanding mortgages  $M_{b,t}$  (where  $\pi_t$  is inflation):

$$M_{b,t} = \underbrace{\rho m_{b,t}}_{NewLoans} + \underbrace{(1 - \rho)(1 - \nu)\pi_t^{-1}M_{b,t-1}}_{OldLoans}$$

- ▶ Law of motion for payments on fixed-rate mortgages  $X_{b,t}$ :

$$X_{b,t} = \underbrace{\rho q_t^F m_{b,t}}_{NewLoans} + \underbrace{(1 - \rho)(1 - \nu)\pi_t^{-1}X_{b,t-1}}_{OldLoans}$$

- ▶ Law of motion for housing  $H_{b,t}$ :

$$H_{b,t} = \underbrace{\rho h_{b,t}}_{NewHousing} + \underbrace{(1 - \rho)H_{b,t-1}}_{OldHousing}$$

# Borrower Problem

Borrower cont'd

Borrower Optimality

- Choose consumption  $C_{b,t}$ , new mortgages  $m_{b,t}$ , new housing  $h_{b,t}$ , and rental units  $s_{b,t}$  to maximize utility subject to:

$$\begin{aligned}
 C_{b,t} \leq & \underbrace{\frac{W_t}{P_t} N_{b,t}}_{\text{Labor Income}} + \underbrace{\rho(m_{b,t} - (1 - \nu)\pi_t^{-1} M_{b,t-1})}_{\text{Net Mortgage Issuance}} - \underbrace{\rho p_t^h (h_{b,t} - H_{b,t-1})}_{\text{Net Housing Purchases}} \\
 & - \underbrace{\pi_t^{-1} \nu M_{b,t-1}}_{\text{Principal Payment}} - \underbrace{\pi_t^{-1} [\alpha X_{b,t-1} + (1 - \alpha) q_{t-1}^A M_{b,t-1}]}_{\text{Interest Payment}} \\
 & - \underbrace{p_t^r (s_{b,t} - H_{b,t-1})}_{\text{Rent}} + \underbrace{\left( \int_{\bar{\omega}_{b,t-1}} \omega d\Gamma_{\omega,b} \right)}_{\text{Owner Surplus}}
 \end{aligned}$$

where  $p_t^h$  is the house price, and  $p_t^r$  is the rental rate

- Loan-to-value constraint:  $m_{bt} \leq \theta^{LTV} p_t^h h_{bt}$

# Closing the Model

- ▶ **Landlord**: representative firm; transform housing into rental units Landlord
  - ▶ Owned by the savers
- ▶ **Labor unions**: standard, determine wage Phillips curve Labor Market
- ▶ **Monetary authority**: Taylor rule at the euro area level; equalize nominal interest rates across countries (monetary union) Monetary Authority
  - ▶ Main focus: highly persistent shock that shifts whole level of yield curve without moving real rate Garriga, Kydland, Sustek (2017)
- ▶ Markets clear: bonds, mortgage, goods, rental, owner-occupied housing (which is in fixed supply) Market Clearings

# Equilibrium Mortgage Pricing Intuitions Optimality

- ▶ The mortgage interest rate on new and outstanding ARMs  $q_t^A$  equals the nominal short-rate on bonds  $R_t$  (which is set by monetary policy)
  - ▶ In euro area countries,  $q_t^A$  is typically linked to ECB reference rate (Euribor)



# Equilibrium Mortgage Pricing Intuitions Optimality

- ▶ The mortgage interest rate on new and outstanding ARMs  $q_t^A$  equals the nominal short-rate on bonds  $R_t$  (which is set by monetary policy)
  - ▶ In euro area countries,  $q_t^A$  is typically linked to ECB reference rate (Euribor)
- ▶ The savers choose the mortgage interest rate on new FRMs  $q_t^F$  and lock it for the whole duration of the mortgage contract
  - ▶  $q_t^F$  moves less than  $R_t$  by the expectations hypothesis

# Equilibrium Mortgage Pricing Intuitions Optimality

- ▶ The mortgage interest rate on new and outstanding ARMs  $q_t^A$  equals the nominal short-rate on bonds  $R_t$  (which is set by monetary policy)
  - ▶ In euro area countries,  $q_t^A$  is typically linked to ECB reference rate (Euribor)
- ▶ The savers choose the mortgage interest rate on new FRMs  $q_t^F$  and lock it for the whole duration of the mortgage contract
  - ▶  $q_t^F$  moves less than  $R_t$  by the expectations hypothesis
- ▶ Crucially, countries with higher ARM shares feature stronger pass-through to the average mortgage interest rates (and so higher cash flow effect)

# Model Calibration and Solution

- ▶ Match housing and mortgage market moments from the Household Finance and Consumption Survey (HFCS) around 2014:
  - ▶ ARM share ( $1 - \alpha$ ): EA 45%, ES 90% **ARM-FRM**
  - ▶ Mortgaged Homeowners: EA 20%, ES 30% (higher mean of  $\Gamma_{\omega,b}(\omega)$ )
  - ▶ Outright Homeowners ( $\chi_s$ ): EA 40%, ES 50%
  - ▶  $\implies$  HoR: EA 60%, ES 80% **HoR**
- ▶ NK parameters are standard and set equally across countries **Table EA** **Table ES**
- ▶ **Solution method:** first-order perturbation around the steady state to obtain impulse responses to a near-permanent 1% fall in nominal rate

## Borrower & Saver Preferences Back

- ▶ Family of borrowers and savers, permanent types with measure  $\chi_j$ ,  $j \in \{b, s\}$ ;  $\beta_s > \beta_b$ . Expected utility:

$$\mathbb{E}_0 \sum_{t=0}^{\infty} \beta_j^t u \left( \frac{C_{j,t}}{\chi_j}, \frac{N_{j,t}}{\chi_j}, \frac{H_{j,t}}{\chi_j} \right)$$

with per-period utility:

$$u(C, N, H) = \log(C) + \xi \log(H) - \iota \frac{N^{1+\phi}}{1+\phi}$$

- ▶ Variables without asterisk for Home, with asterisk for Foreign

# Borrower Problem cont'd

Back to Borrower Problem

- ▶ Law of motions for mortgages, payments, housing:

$$\begin{aligned}M_{b,t} &= \underbrace{\rho m_{b,t}}_{NewLoans} + \underbrace{(1-\rho)(1-\nu)\pi_t^{-1}M_{b,t-1}}_{OldLoans} \\X_{b,t} &= \underbrace{\rho q_t^F m_{b,t}}_{NewLoans} + \underbrace{(1-\rho)(1-\nu)\pi_t^{-1}X_{b,t-1}}_{OldLoans} \\H_{b,t} &= \underbrace{\rho h_{b,t}}_{NewHousing} + \underbrace{(1-\rho)H_{b,t-1}}_{OldHousing}\end{aligned}$$

- ▶ In equilibrium all borrowers with  $\omega_{i,t} > \bar{\omega}_{b,t}$  will choose to buy:

$$\Gamma_{\omega,b}(\bar{\omega}_{b,t}) = \frac{H_{l,t}}{H_{b,t} + H_{l,t}}$$

- ▶ LHS: fraction of borrowers who rent; RHS: fraction of borrower-rented housing

# Borrower Optimality

Back to Borrower

- ▶ Optimality with respect to house size:

$$p_t^h = \frac{\mathbb{E}_t \Lambda_{t,t+1}^b \{p_{t+1}^r + \bar{\omega}_{b,t} + p_{t+1}^h [(1 - \delta) - (1 - \rho)C_{t+1}]\}}{1 - C_t}$$

where  $C_t = \mu_t \theta_{LTV}$  is the marginal collateral value of housing,  $\mu_t$  LTV multiplier, and  $\Lambda_{t,t+1}^b$  is the SDF

- ▶ Marginal benefits of housing (RHS): foregone rental cost next period  $p_{t+1}^r$ , utility benefit from owning  $\bar{\omega}_{b,t}$ , and housing value next period
- ▶ Housing services:  $p_t^r = u_{b,t}^h / u_{b,t}^c$

## Borrower Optimality cont'd

Back to Borrower

- ▶ Optimality with respect to newly issued mortgages:

$$\mu_t + \Omega_{b,t}^m + q_t \Omega_{b,t}^x = 1$$

where  $\Omega_{b,t}^m$  and  $\Omega_{b,t}^x$  are the marginal continuation costs of taking an additional euro of face value debt, and of promising an additional euro of initial payments

$$\Omega_{b,t}^m = E_t \Lambda_{t,t+1}^b \pi_{t+1}^{-1} [(1 - \tau)(1 - \alpha)q_t + \rho(1 - \nu) + \nu + (1 - \rho)(1 - \nu)\Omega_{b,t+1}^m]$$

$$\Omega_{b,t}^x = E_t \Lambda_{t,t+1}^b \pi_{t+1}^{-1} [(1 - \tau)\alpha + (1 - \rho)(1 - \nu)\Omega_{b,t+1}^x]$$

# Optimality in the Housing Markets

- ▶ Borrower optimality with respect to house size:

$$p_t^h = \frac{\mathbb{E}_t \Lambda_{t,t+1}^b \{p_{t+1}^r + \bar{\omega}_{b,t} + p_{t+1}^h [(1 - \delta) - (1 - \rho)C_{t+1}]\}}{1 - C_t}$$

where  $\Lambda_{t,t+1}^b$  is the SDF,  $\bar{\omega}_{b,t}$  is the utility benefit from owning,  $C_t = \mu_t \theta_{LTV}$  is the marginal collateral value of housing,  $\mu_t$  is the LTV multiplier

- ▶ Savers and landlords have similar optimality, expect they are not constrained ( $C = 0$ ) and savers are not subject to owning heterogeneity ( $\bar{\omega}_{s,t} = 0$ )
- ▶ Fixed housing supply. Housing clearing:  $H_{b,t} + H_{s,t} + H_{l,t} = \bar{H}$



# Saver Problem

Back

Saver Optimality

- Choose  $C_{s,t}$ ,  $m_{s,t}$ ,  $h_{s,t}$ , and  $B_t$  subject to:

$$\begin{aligned}
 C_{s,t} \leq & \underbrace{\frac{W_t}{P_t} N_{s,t}}_{\text{LaborIncome}} - \underbrace{\rho(m_{s,t} + (1 - \nu)\pi_t^{-1} M_{s,t-1})}_{\text{NetMortgageIssuance}} - \underbrace{\rho p_t^h (h_{s,t} - H_{s,t-1})}_{\text{NetHousingPurchases}} \\
 & + \underbrace{\pi_t^{-1} [\alpha X_{s,t-1} + (1 - \alpha) q_{t-1} M_{s,t-1}]}_{\text{InterestPayment}} - \underbrace{(R_t^{-1} B_t - \pi_t^{-1} B_{t-1})}_{\text{NetBondPurchases}}
 \end{aligned}$$

- Law of motions:

$$M_{s,t} = \underbrace{\rho m_{s,t}}_{\text{NewLoans}} + \underbrace{(1 - \rho)(1 - \nu)\pi_t^{-1} M_{s,t-1}}_{\text{OldLoans}}$$

$$X_{s,t} = \underbrace{\rho q_t m_{s,t}}_{\text{NewLoans}} + \underbrace{(1 - \rho)(1 - \nu)\pi_t^{-1} X_{s,t-1}}_{\text{OldLoans}}$$

$$H_{s,t} = \underbrace{\rho h_{s,t}}_{\text{NewHousing}} + \underbrace{(1 - \rho) H_{s,t-1}}_{\text{OldHousing}}$$

# Saver Optimality Back to Saver

- ▶ Optimality with respect to bonds (Euler Equation):

$$R_t E_t [\Lambda_{t,t+1}^s \pi_{t+1}^{-1}] = 1$$

where  $\Lambda_{t,t+1}^s$  is the SDF:

$$\Lambda_{t,t+1}^s = \beta_s \frac{u_{s,t+1}^c}{u_{s,t}^c}$$

- ▶ Optimality with respect to house size:

$$p_t^h = \frac{u_{s,t}^h}{u_{s,t}^c} + E_t [\Lambda_{t,t+1}^s p_{t+1}^h (1 - \delta)]$$

# Saver Optimal Mtg Issuance Pins Down Mtg Rate $q_t^F$

Back

- ▶ Saver optimality with respect to newly issued mortgages:

$$\Omega_{s,t}^m + q_t^F \Omega_{s,t}^x = 1$$

where  $\Omega_{s,t}^m$  is the marginal continuation benefit of an additional euro of issued mtg debt ( $\Lambda_{t,t+1}^s$  is the SDF):

$$\Omega_{s,t}^m = E_t \Lambda_{t,t+1}^s \pi_{t+1}^{-1} [(1 - \alpha) q_t^A + \nu + \rho(1 - \nu) + (1 - \rho)(1 - \nu) \Omega_{s,t+1}^m]$$

and  $\Omega_{s,t}^x$  is the marginal continuation benefit of an additional euro of promised initial payments:

$$\Omega_{s,t}^x = E_t \Lambda_{t,t+1}^s \pi_{t+1}^{-1} [\alpha + (1 - \rho)(1 - \nu) \Omega_{b,t+1}^x]$$

# Landlord Problem Back

- ▶ Choose  $h_{l,t}$  to maximize sum of discounted profits:

$$F_t \leq \underbrace{p_t^r H_{l,t-1}}_{\text{Rent}} - \underbrace{\rho p_t^h (h_{l,t} - H_{l,t-1})}_{\text{NetHousingPurchases}} + \underbrace{\left( \int_{\bar{\omega}_{l,t-1}} \omega d\Gamma_{\omega,l} \right)}_{\text{OwnerSurplus}}$$

- ▶ Law of motion of housing:

$$H_{l,t} = \underbrace{\rho h_{l,t}}_{\text{NewHousing}} + \underbrace{(1 - \rho) H_{l,t-1}}_{\text{OldHousing}}$$

- ▶ Optimality with respect to house size:

$$p_t^h = E_t \Lambda_{t,t+1}^s [p_{t+1}^r + \bar{\omega}_{l,t} + p_{t+1}^h (1 - \delta)]$$

# Home Consumption Preferences (Faia-Monacelli-2008)

- ▶ Index of domestic and imported bundles of goods:

$$C_t + \delta p_t^h \bar{H} \equiv \left[ (1 - \gamma)^{\frac{1}{\eta}} C_{H,t}^{\frac{\eta-1}{\eta}} + \gamma^{\frac{1}{\eta}} C_{F,t}^{\frac{\eta-1}{\eta}} \right]^{\frac{\eta}{\eta-1}}$$

where  $\gamma \equiv (1 - n)\lambda$  is the weight of imported goods in the H consumption;  
 $\lambda$  degree of openness

$$C_{H,t} \equiv \left[ \left( \frac{1}{n} \right)^{\frac{1}{\epsilon}} \int_0^n C_{H,t}(i)^{\frac{\epsilon-1}{\epsilon}} di \right]^{\frac{\epsilon}{\epsilon-1}} ;$$

$$C_{F,t} \equiv \left[ \left( \frac{1}{1-n} \right)^{\frac{1}{\epsilon}} \int_n^1 C_{F,t}(i)^{\frac{\epsilon-1}{\epsilon}} di \right]^{\frac{\epsilon}{\epsilon-1}}$$

# Total Variety Demands

- ▶ Market clearing for domestic variety  $i$  must satisfy:

$$Y_t(i) = nC_{H,t}(i) + (1 - n)C_{H,t}^*(i)$$

- ▶ Substitute demands, take  $n \rightarrow 0$ , and integrate to get:

$$Y_t = \left( \frac{P_{H,t}}{P_t} \right)^{-\eta} [(1 - \lambda)Y_t + \lambda Q_t^\eta Y_t^*]$$

- ▶ Economic activity of F & changes in the real exchange rate  $Q_t$  affect H, but the opposite is not true

# International Risk Sharing Back

- ▶ Savers in both economies have access to international complete markets
- ▶ They can trade the same Arrow-Debreu securities, so equalized first order condition state by state:

$$\beta_s \frac{u_{s,t+1}^c}{u_{s,t}^c} \pi_{t+1}^{-1} = \beta_s^* \frac{u_{s,t+1}^{*c}}{u_{s,t}^{*c}} \pi_{t+1}^{*-1} \frac{\zeta_t}{\zeta_{t+1}} \implies u_{s,t}^{*c} = u_{s,t}^c Q_t$$

- ▶ Standard result in international macro Chari, Kehoe, McGrattan (2002), but here it applies to savers only

# Foreign Consumption Preferences Back

- ▶ Index of domestic and imported bundles of goods:

$$C_t^* + \delta p_t^{*,h} \bar{H}^* \equiv \left[ (1 - \gamma^*)^{\frac{1}{\eta}} C_{F,t}^{*\frac{\eta-1}{\eta}} + \gamma^{*\frac{1}{\eta}} C_{H,t}^{*\frac{\eta-1}{\eta}} \right]^{\frac{\eta}{\eta-1}}$$

where  $\gamma^* \equiv n\lambda^*$ ;  $\lambda^*$  degree of openness

$$C_{H,t}^* \equiv \left[ \left( \frac{1}{n} \right)^{\frac{1}{\epsilon}} \int_0^n C_{H,t}^*(i)^{\frac{\epsilon-1}{\epsilon}} di \right]^{\frac{\epsilon}{\epsilon-1}} ;$$

$$C_{F,t}^* \equiv \left[ \left( \frac{1}{1-n} \right)^{\frac{1}{\epsilon}} \int_n^1 C_{F,t}^*(i)^{\frac{\epsilon-1}{\epsilon}} di \right]^{\frac{\epsilon}{\epsilon-1}}$$



# Home Price Indexes Back

- ▶ The Home consumption preferences imply:

$$P_t = [(1 - \gamma)P_{H,t}^{1-\eta} + \gamma P_{F,t}^{1-\eta}]^{\frac{1}{1-\eta}}$$

where the price sub-indices are defined as:

$$P_{H,t} = \left[ \left( \frac{1}{n} \right) \int_0^n P_{H,t}(i)^{1-\epsilon} di \right]^{\frac{1}{1-\epsilon}} ;$$

$$P_{F,t} = \left[ \left( \frac{1}{1-n} \right) \int_n^1 P_{F,t}(i)^{1-\epsilon} di \right]^{\frac{1}{1-\epsilon}}$$

# Foreign Price Indexes Back

- ▶ The Foreign consumption preferences imply:

$$P_t^* = [(1 - \gamma^*)P_{F,t}^{*1-\eta} + \gamma^*P_{H,t}^{*1-\eta}]^{\frac{1}{1-\eta}}$$

where the price sub-indices are defined as:

$$P_{H,t}^* = \left[ \left( \frac{1}{n} \right) \int_0^n P_{H,t}^*(i)^{1-\epsilon} di \right]^{\frac{1}{1-\epsilon}} ;$$

$$P_{F,t}^* = \left[ \left( \frac{1}{1-n} \right) \int_n^1 P_{F,t}^*(i)^{1-\epsilon} di \right]^{\frac{1}{1-\epsilon}}$$

## Home Consumption Demands Back

- ▶ The cons bundles  $C_{H,t}$  and  $C_{F,t}$  can be expressed as:

$$C_{H,t} = \left( \frac{P_{H,t}}{P_t} \right)^{-\eta} (1 - \gamma) Y_t; \quad C_{F,t} = \left( \frac{P_{F,t}}{P_t} \right)^{-\eta} \gamma Y_t;$$

- ▶ Intermediate good-level demand:

$$C_{H,t}(i) = \left( \frac{P_{H,t}(i)}{P_{H,t}} \right)^{-\epsilon} \left( \frac{1}{n} \right) C_{H,t};$$

$$C_{F,t}(i) = \left( \frac{P_{F,t}(i)}{P_{F,t}} \right)^{-\epsilon} \left( \frac{1}{1 - n} \right) C_{F,t}$$

## Foreign Consumption Demands Back

- ▶ The cons bundles  $C_{H,t}^*$  and  $C_{F,t}^*$  can be expressed as:

$$C_{H,t}^* = \left( \frac{P_{H,t}^*}{P_t^*} \right)^{-\eta} \gamma^* Y_t^*; \quad C_{F,t}^* = \left( \frac{P_{F,t}^*}{P_t^*} \right)^{-\eta} (1 - \gamma^*) Y_t^*;$$

- ▶ Intermediate good-level demand:

$$C_{H,t}^*(i) = \left( \frac{P_{H,t}^*(i)}{P_{H,t}^*} \right)^{-\epsilon} \left( \frac{1}{n} \right) C_{H,t}^*;$$

$$C_{F,t}^*(i) = \left( \frac{P_{F,t}^*(i)}{P_{F,t}^*} \right)^{-\epsilon} \left( \frac{1}{1-n} \right) C_{F,t}^*;$$

## LOP & Exchange Rate Back

- ▶ The **Law of One Price** holds:  $P_{H,t}(i) = \zeta_t P_{H,t}^*(i)$  and  $P_{F,t}(i) = \zeta_t P_{F,t}^*(i)$ , where  $\zeta_t$  is the **nominal exchange rate**
- ▶ It will also hold at the consumption bundle level:  $P_{H,t} = \zeta_t P_{H,t}^*$  and  $P_{F,t} = \zeta_t P_{F,t}^*$
- ▶ However, given home bias, **purchasing power parity** will not hold:  $P_t \neq \zeta_t P_t^*$
- ▶ Denote the **real exchange rate** as  $Q_t = \frac{\zeta_t P_t^*}{P_t}$

# Labor Market Frictions Back

- ▶ Sticky-wage frictions that are standard in the NK literature  
Erceg, Henderson, Levin (2000), Schmitt-Grohé, Uribe (2005), Auclert, Rognlie, Straub (2018)
- ▶ Households provide hours of work to a continuum of unions and face quadratic utility costs of adjusting the nominal wage set by the unions
- ▶ All households work the same number of hours in equilibrium
- ▶ Wage Phillips Curve:

$$\pi_t^W (\pi_t^W - 1) = \frac{\varphi}{\psi} N_t \left( u^N(N_t) - \frac{\varphi - 1}{\varphi} (1 - \tau) \frac{W_t}{P_t} \tilde{u}^c \right) + \tilde{\beta} \pi_{t+1}^W (\pi_{t+1}^W - 1)$$

where  $\tilde{u}^c = \chi_b u^c(C_{b,t}/\chi_b) + \chi_s u^c(C_{s,t}/\chi_s)$  is the average marginal utility, and  $\tilde{\beta} = \chi_b * \beta_b + \chi_s * \beta_s$  is the average discount factor in the economy

# Monetary Authority Back

- ▶ **Constant nominal exchange rate** across countries  $\implies R_t = R_t^*$
- ▶ **Taylor rule** as in Garriga, Kydland, Sustek (2017) & Greenwald (2018) in Foreign:

$$\begin{aligned} \log(R_t^*/R_{ss}^*) &= \log \bar{\pi}_t^* + \phi_R [\log(R_{t-1}^*/R_{ss}^*) - \log \bar{\pi}_{t-1}^* + \log \bar{\pi}_t^*] \\ &\quad \phi_\pi [\log \pi_t^* - \log \bar{\pi}_t^*] + \epsilon_{MP,t} \end{aligned}$$

where  $\bar{\pi}_t^*$  is a time-varying inflation target defined by:  $\log \bar{\pi}_t^* = \phi_\pi \log \bar{\pi}_{t-1}^* + \epsilon_{\bar{\pi},t}$   
and  $\epsilon_{MP,t}$  is a white noise MP shock

- ▶ Inflation target shock shifts the whole yield curve downwards while affecting the real rate very little (differently from conventional monetary policy shock)

## Equilibrium Conditions Back

- ▶ Bonds are in zero net supply:  $B_t = 0$
- ▶ The labor market clears:  $N_{b,t} + N_{s,t} = N_t$
- ▶ The mortgage market clears:  $M_{b,t} = M_{s,t}$
- ▶ The housing market clears:  $H_{b,t} + H_{s,t} + H_{l,t} = \bar{H}$
- ▶ Housing services:  $s_{b,t} = H_{b,t-1} + H_{l,t-1}$
- ▶ Goods market clears:  $C_{b,t} + C_{s,t} + \delta p_t^h \bar{H} = Y_t$

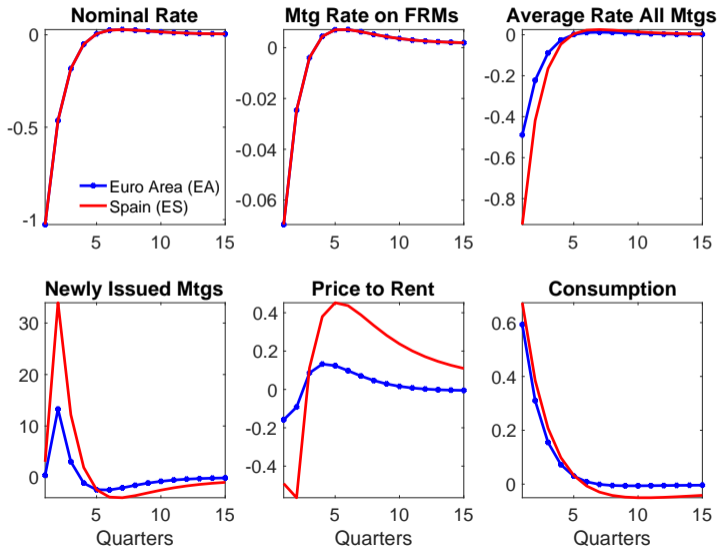


Parameter	Name	Value	Internal	Target/Source
<i>Demographics and Preferences</i>				
Borrower discount factor	$\beta_b^*$	0.96	N	Greenwald (2018)
Saver discount factor	$\beta_s^*$	0.993	N	Avg. EA 10Y rate, 2007-2019
Borrower measure	$\chi_b^*$	0.591	N	2014 EA fraction of renters & mortgaged homeowners
Labor disutility	$\iota^*$	0.838	Y	$N_{SS}^* = 1$
Inverse Frisch elasticity	$\phi^*$	0.5	N	Burriel, Fernández-Villaverde, and Rubio-Ramirez (2010)
Housing preference	$\xi^*$	0.407	Y	$M_{SS}^*/Y_{SS}^* = 0.428$
Landlord het. (location)	$\mu_{\omega,l}^*$	-0.002	N	Greenwald and Guren (2019)
Landlord het. (scale)	$\sigma_{\omega,l}^*$	0.020	N	Greenwald and Guren (2019)
Borrower het. (location)	$\mu_{\omega,b}^*$	-0.0155	Y	2014 EA home ownership rate
Borrower het. (scale)	$\sigma_{\omega,b}^*$	0.008	N	Greenwald and Guren (2019)
<i>Housing and Mortgages</i>				
Share of ARMs	$1 - \alpha^*$	0.529	N	2014 EA share of adjustable rate mortgages
Mortgage amortization	$\nu^*$	0.435%	N	Greenwald (2018)
Income tax rate	$\tau^*$	0.24	N	Christoffel, Coenen, and Warne (2008)
Max LTV ratio	$\theta_{LTV}^*$	0.85	N	EA Median LTV
Housing depreciation	$\delta^*$	0.005	N	Standard
Refinancing rate	$\rho^*$	0.034	N	Greenwald (2018)
Housing stock	$\bar{H}^*$	21.727	Y	$p_{SS}^{*,h} = 1$
<i>Labor Market</i>				
Elasticity subst. tasks	$\varphi^*$	21	N	Auclert, Rognlie, and Straub (2018)
Disutility wage changes	$\psi^*$	250.64	Y	Implies standard value for wage flexibility: 0.1
<i>Monetary Policy</i>				
Taylor rule (inflation)	$\phi_\pi$	1.5	N	Standard
Taylor rule (smoothing)	$\phi_R$	0.865	N	Christoffel, Coenen, and Warne (2008)
Inflation target (pers.)	$\phi_{\bar{\pi}}$	0.994	N	Garriga, Kydland, and Šustek (2017)

Parameter	Name	Value	Internal	Target/Source
<i>Demographics and Preferences</i>				
Borrower discount factor	$\beta_b$	0.96	N	Same as Euro Area
Saver discount factor	$\beta_s$	0.993	N	Same as Euro Area
Borrower measure	$\chi_b$	0.492	N	2014 ES fraction of renters & mortgaged homeowners
Labor disutility	$\iota$	0.752	Y	$N_{SS} = 1$
Inverse Frisch elasticity	$\phi$	0.5	N	Same as Euro Area
Housing preference	$\xi$	0.407	N	Same as Euro Area
Landlord het. (location)	$\mu_{\omega,l}$	-0.002	N	Same as Euro Area
Landlord het. (scale)	$\sigma_{\omega,l}$	0.020	N	Same as Euro Area
Borrower het. (location)	$\mu_{\omega,b}$	0.015	Y	2014 ES home ownership rate
Borrower het. (scale)	$\sigma_{\omega,b}$	0.008	N	Same as Euro Area
<i>Housing and Mortgages</i>				
Share of ARMs	$1 - \alpha$	0.896	N	2014 ES share of adjustable rate mortgages
Mortgage amortization	$\nu$	0.435%	N	Same as Euro Area
Income tax rate	$\tau$	0.24	N	Same as Euro Area
Max LTV ratio	$\theta_{LTV}$	0.85	N	ES Median LTV
Housing depreciation	$\delta$	0.005	N	Same as Euro Area
Refinancing rate	$\rho$	0.034	N	Same as Euro Area
Housing stock	$\bar{H}$	21.727	N	Same as Euro Area
<i>Labor Market</i>				
Elasticity subst. tasks	$\varphi$	21	N	Same as Euro Area
Disutility wage changes	$\psi$	279.135	Y	Implies standard value for wage flexibility: 0.1
<i>International Finance</i>				
Home bias	$\lambda$	0.187	N	Burriel, Fernández-Villaverde, and Rubio-Ramirez (2010)
Elasticity subst. consumpt.	$\eta$	7.671	N	Burriel, Fernández-Villaverde, and Rubio-Ramirez (2010)

# MP shock Generates Little Heterogeneity

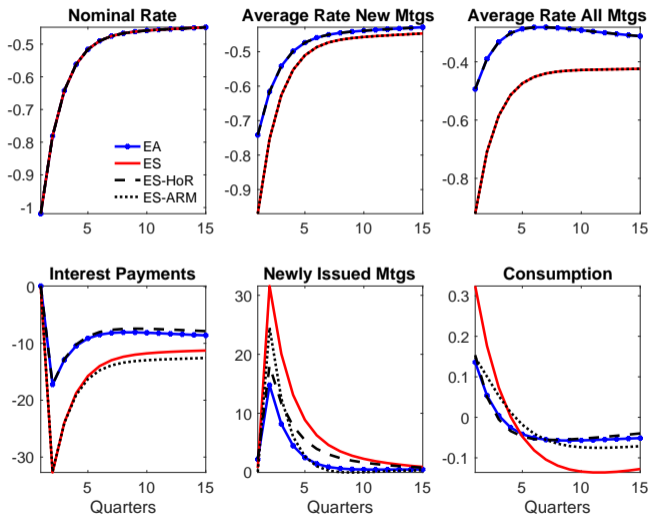
Back



# HoR & ARM Amplify Each Other

Back

Prices

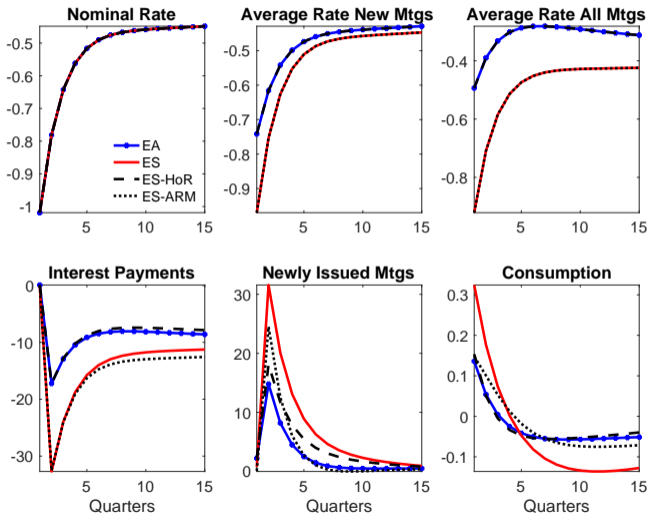


- ▶ ARM share explains pass-through & short-term mtg issued
  - ▶ Via cheaper mtg payments (cash flow effect)

# HoR & ARM Amplify Each Other

Back

Prices

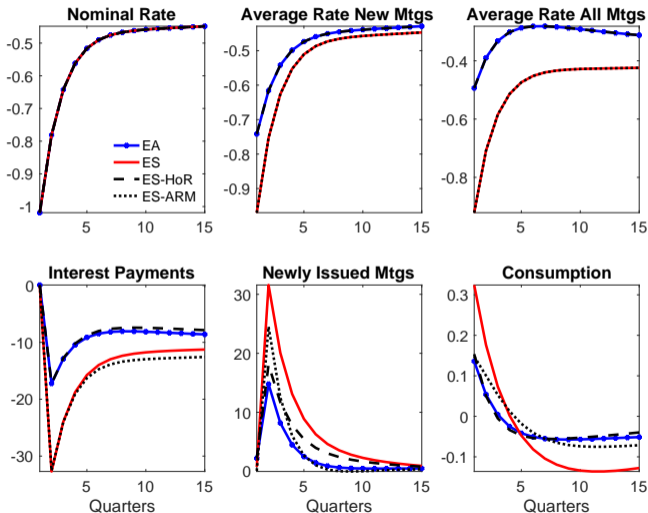


- ▶ ARM share explains pass-through & short-term mtg issued
  - ▶ Via cheaper mtg payments (cash flow effect)
- ▶ HoR increases new mtgs and tenure changes
  - ▶ More mortgaged homeowners active (level effect)

# HoR & ARM Amplify Each Other

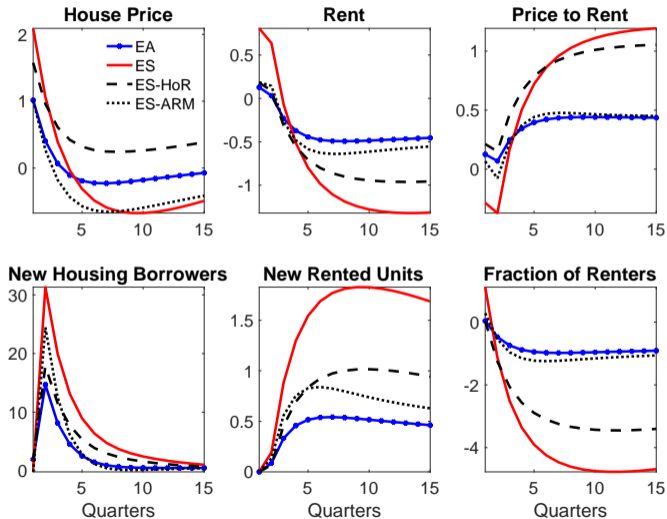
Back

Prices



- ▶ ARM share explains pass-through & short-term mtg issued
  - ▶ Via cheaper mtg payments (cash flow effect)
- ▶ HoR increases new mtgs and tenure changes
  - ▶ More mortgaged homeowners active (level effect)
- ▶ Both channels at work interact to  $\uparrow$  aggregate consumption

# ↑HoR Dominates Price-to-Rent Back



- ▶ House prices most strongly linked to borrower housing demand
- ▶ Rent linked to renting demand
- ▶ Price-to-rent reflect movements in fraction of renters
- ▶ A smaller borrower family makes it easier for renters to become homeowners

# Strategy Review: Weighting House Prices in Price Index

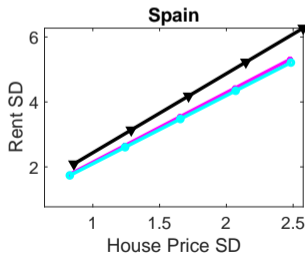
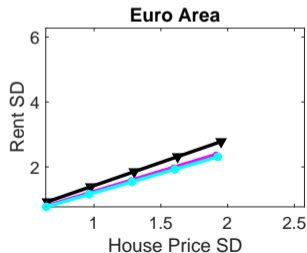
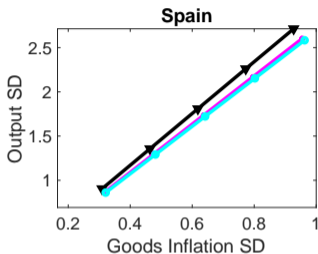
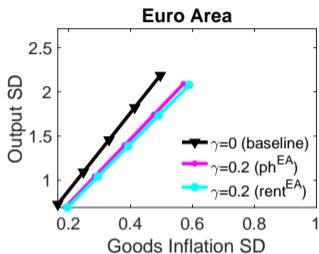
Back

- ▶ “To further enhance the representativeness of the HICP and its cross-country comparability, the Governing Council has decided to recommend a roadmap to include owner-occupied housing (OOH) in the HICP” ECB (July 2021)
  - ▶ Net acquisition approach preferred method: **include transaction prices**
- ▶ In US instead, such expenditures are accounted for through “imputed rents”
- ▶ Define Strategy Review (SR) price index:  $P_t^{*,SR} = p_{k,t}^{*,\gamma} P_t^{*,1-\gamma}; \quad k = h, r$
- ▶ Modify Taylor rule to include the different inflation object:  $\pi_t^{SR} = \pi_{k,t}^\gamma \pi_t^{1-\gamma}$



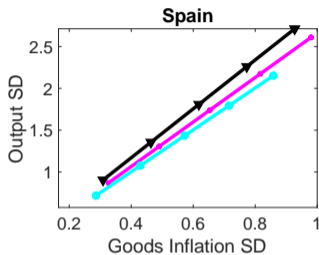
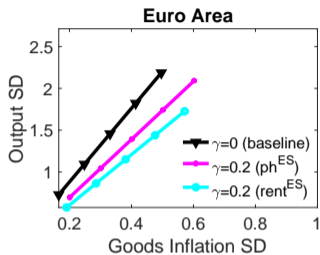
# Trade-Off Between Stabilizing Output and Inflation

Weight ES



- ▶ Weighting prices that react more leads ECB to react less (Taylor rule)
- ▶ House price and rent inflation react more than goods inflation
  - ▶  $\implies$  ECB stimulates the economy less
  - ▶ But goods inflation less stable as it's weighted less!

# Weighting ES Rent Leads to Better Trade-Off Back



- ▶ EA & ES house price very similar
- ▶ ES rent reacts more  $\implies$  more stable output
- ▶ Lesson: MP sensitivity of weighting prices crucial to stability

